

## PUBLIC SUMMARY DOCUMENT

**Product:** Salts Confidence Natural Advance

**Applicant:** Ainscorp Pty Ltd

**Date of SPAP Meeting:** 11 April 2016

### 1. Proposed Listing on the Stoma Appliance Scheme

The applicant, Ainscorp, sought listing of the Salts Confidence Natural Advance one-piece closed pouch with flat baseplate in subgroup 1(b) of the Stoma Appliance Scheme (SAS) Schedule. The product, including 13 variants, was proposed for listing at the benchmark unit price of \$2.735, with a maximum monthly quantity of 90 units.

### 2. Comparator

The applicant nominated Salts Natural Closed (SAS code 9783X) from its own range, which is currently listed in subgroup 1(b), as the comparator. This product is currently listed at the unit price of \$2.735 with a monthly maximum quantity of 90 units.

### 3. Background

This was the Stoma Product Assessment Panel (SPAP)'s first consideration of this product.

### 4. Clinical Place for the Product

The proposed product provides an alternative for users requiring a one-piece closed pouch with flat baseplate. This product is a direct substitute for the comparator currently available in subgroup 1(b).

### 5. SPAP Comment

#### *Clinical Analysis*

The Panel noted that the proposed product is an upgraded version of the Salts Natural Closed pouch (SAS code 9783X) with a number of additional and differing features. These include a new foam backing on wafer, spunlace soft fabric cover, quicker drying, bold two colour release film for easier reading and cutting, large capacity pouches have large wafer for wider cutting parameters and claims to have a stickier hydrocolloid giving 30% greater adhesion. A survey in 21 participants did not provide adequate evidence to support any claim for superiority

#### *Economic Analysis*

Not undertaken.

#### *Financial Analysis*

Listing of this product would be on a cost-minimisation basis compared with the nominated comparator product in subgroup 1(b) of the SAS Schedule. It is therefore unlikely that there would be any budgetary impact for the SAS as a consequence of listing this product under the conditions requested by the applicant.

### 6. SPAP Recommendation

The SPAP recommended that the Salts Confidence Natural Advance pouch, including 13 variants, be listed in subgroup 1(b) of the SAS Schedule at the benchmark unit price \$2.735, with a maximum monthly quantity of 90 units.

### 7. Context for Decision

The SPAP helps decide whether stoma products should be subsidised and, if so, the conditions of their subsidisation in Australia. It considers submissions in this context. An SPAP decision not to recommend listing or changes to a listing does not represent a final

SPAP view about the merits of a particular stoma product. A company can resubmit to the SPAP following a decision not to recommend listing or changes to a listing. The SPAP is an advisory committee and as such its recommendations are non-binding on Government. All SPAP recommendations are subject to Cabinet/Ministerial approval.

**8. Applicant's Comment**

Ainscorp agrees with SPAP's recommendation.