

PUBLIC SUMMARY DOCUMENT

Product: Salts Confidence Natural Advance

Applicant: Ainscorp Pty Ltd

Date of SPAP Meeting: 11 April 2016

1. Proposed Listing on the Stoma Appliance Scheme

The applicant, Ainscorp, sought listing of the Salts Confidence Natural Advance one-piece drainable pouch with flat baseplate in subgroup 2(a) of the Stoma Appliance Scheme (SAS) Schedule. The product, including 11 variants, was proposed for listing at the benchmark unit price of \$4.674, with a maximum monthly quantity of 30 units.

2. Comparator

The applicant nominated Salts Natural Drainable (SAS code 5687H) from its own range, which is currently listed in subgroup 2(a), as the comparator. This product is currently listed at the unit price of \$4.674 with a maximum monthly quantity of 30 units.

3. Background

This was the Stoma Product Assessment Panel (SPAP)'s first consideration of this product.

4. Clinical Place for the Product

The proposed product provides an alternative for users requiring a one-piece drainable pouch with flat baseplate. The product is a direct substitute for the comparator currently available in subgroup 2(a).

5. SPAP Comment

Clinical Analysis

The Panel noted that the proposed product is an upgraded version of Salts Natural Drainable (SAS code 5687H) with a number of additional and differing features. These include a new filter system with non-return valve preventing backflow, new outlet drainage tab, opaque tail trim, new foam backing on wafer, spunlace soft fabric, bold two colour release film for easier reading and cutting, large capacity pouches which have larger wafer for wider cutting parameters and claims to have a stickier hydrocolloid giving 30% greater adhesion. A survey of 24 participants did not provide adequate evidence to indicate superiority over the participant's usual product.

Economic Analysis

Not undertaken.

Financial Analysis

Listing of this product would be on a cost-minimisation basis compared with the nominated comparator product in subgroup 2(a) of the SAS Schedule. It is therefore unlikely that there would be any budgetary impact for the SAS as a consequence of listing this product under the conditions requested by the applicant.

6. SPAP Recommendation

The SPAP recommended that the Salts Confidence Natural Advance pouch, including 11 variants, be listed in subgroup 2(a) of the SAS Schedule at the benchmark unit price \$4.674, with a maximum monthly quantity of 30 units.

7. Context for Decision

The SPAP helps decide whether stoma products should be subsidised and, if so, the conditions of their subsidisation in Australia. It considers submissions in this context. An

SPAP decision not to recommend listing or changes to a listing does not represent a final SPAP view about the merits of a particular stoma product. A company can resubmit to the SPAP following a decision not to recommend listing or changes to a listing. The SPAP is an advisory committee and as such its recommendations are non-binding on Government. All SPAP recommendations are subject to Cabinet/Ministerial approval.

8. Applicant's Comment

Ainscorp agrees with SPAP's recommendation.